

CASE STUDY

How Cedar & Sage Scaled Up Without Scaling Overhead



States scaled operations across

3



Scaling smart, staying lean

Building More with the Right Support

The Cedar & Sage team was juggling active construction across multiple markets, prepping upcoming developments, and bidding for new general contracting work. Balancing all three tracks with a lean internal staff put strain on their ability to keep pace with the demands, especially when each project had unique plans, scopes, and trade coverage needs. Managing all of this concurrently required a new level of operational flexibility. Without the right support, they risked stretching too thin, jeopardizing both current performance and future opportunity.



Fueling Growth Through Procurement

By partnering with Province, Cedar & Sage unlocked the ability to do more with the team they already had. Province took on the heavy lift of trade sourcing and bid coordination—freeing up internal resources while maintaining quality and speed. This operational leverage allowed the team to run multiple bid processes in parallel, stay focused on execution, and confidently pursue new work without adding headcount. At the same time, the volume and competitiveness of bids received gave them greater visibility into market pricing, helping them identify and realize substantial cost savings across multiple scopes.





The Results by Numbers

7 Master community projects


221 Unique scopes packaged

901 Units bid

Scaling Smarter With Every Bid

-  **Broader reach** Instant access to qualified subs across multiple markets
-  **Efficient workflows** Run concurrent bid cycles without added headcount
-  **Cost clarity** Get visibility into pricing trends and trade-by-trade savings
-  **Confident execution** Take on more projects while protecting project quality

- Shannon Campbell
Snr. Development Project Engineer, Cedar & Sage



Projects

Insights

Contractors

Notifications

Settings

Help

« Q Search...

PA

Aaron Ave. Single family

View public page

Estimates Subcontractors Settings

Estimates

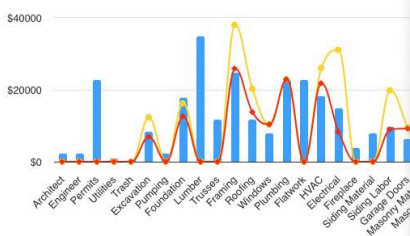
Total Estimate

\$393,200

Low bid estimate

\$366,568

93.23%



Trade	Cost
Architect	\$5,000
Engineer	\$10,000
Permits	\$15,000
Utilities	\$20,000
Trains	\$25,000
Excavation	\$30,000
Pumping	\$35,000
Foundation	\$40,000
Lumber	\$45,000
Trusses	\$50,000
Framing	\$55,000
Roofing	\$60,000
Windows	\$65,000
Painting	\$70,000
Trimming	\$75,000
HVAC	\$80,000
Electrical	\$85,000
Siding/Material	\$90,000
Garage Labor	\$95,000
Masonry/Door	\$100,000
Mez	\$105,000

Build costs

+ Add category

Aaron Ave. Foundation bid

Submitted Jun 3rd, 2024

Cost estimate

\$18,000.00

\$12,594.00

\$-5,406.00 -30.03%

Name	Quantity	Amount	Total
Set foundation forms			
318.2 LF wall(6 inch wall	318.2	\$12.90	\$4,104.78
376.7 LF footing/16X8 footing	376.7	\$6.30	\$2,373.21
90 degree corner	36	\$24.00	\$864.00
t corners	2	\$48.00	\$96.00
Concrete pour			
12 yard wall	1	\$0.00	\$0.00
12 yard footing	1	\$0.00	\$0.00
Rebar & reinforcement work			
700 ft of rebar tying	700	\$6.30	\$4,410.00
24X24 footing pads	3	\$31.80	\$95.40
42X42 footing pads	2	\$40.20	\$80.40

Approve bid

Reject

Red House Construction

Rathdrum, ID

15 years in business

Company Bio

Based in Rathdrum, Idaho, Redhouse Construction is a leader in laying solid foundations for new construction projects. With a focus on reliability and precision, Redhouse serves the greater north Idaho region, offering expert foundation solutions that ensure the longevity and safety of each structure.




Contact

demo@blue_house_construction@getprovince.com




License number

#CH92231

Links

Past projects

Want to learn more? Schedule a product demo | info@getprovince.com